GEORGIA TECH FACILITIES, INC.

FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2020 AND 2019

with INDEPENDENT AUDITORS' REPORT

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INDEPENDENT AUDITORS' REPORT

The Board of Trustees
Georgia Tech Facilities, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of Georgia Tech Facilities, Inc. (a nonprofit organization) (the "Organization"), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities and changes in net assets, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Georgia Tech Facilities, Inc. as of June 30, 2020, and the changes in net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited the Organization's 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 12, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ending June 30, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Smith & Howard

September 15, 2020

GEORGIA TECH FACILITIES, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2020 AND 2019

ASSETS

		<u>2020</u>		<u>2019</u>
Cash and cash equivalents (Note 2 and 3) Capital reserve funds (Note 2 and 3)	\$	11,107,968 7,915,923	\$	8,923,964 6,827,237
Restricted cash - projects (Note 2 and 3)		2,508,933		8,531,119
Restricted cash - bond proceeds (Note 2 and 3)		84,634,550		117,341,501
Due from related parties (Note 7)		469,724		2,440,911
Contribution receivable - affiliates (Note 7) Note receivable (Note 7)		5,448,152 -		6,041,028 589,720
Investment in sales-type leases (Note 5)		237,707,756		212,354,248
Non-investment real estate, net (Note 4)		24,729,894		3,358,560
Prepaid ground lease (Note 5)		3,293,750		3,487,500
Prepaid expense		85,031		64,697
Construction in progress (Note 2)	_	32,577,520	<u>_</u>	55,964,912
Total Assets	\$	410,479,201	\$	425,925,397
LIABILITIES AND NET ASSETS				
Liabilities				
Accounts and contract retainage payable	\$	6,149,468	\$	10,703,205
Due to related party		170,315		-
Accrued bond interest		2,220,867		2,135,052
Bonds payable, net - current portion (Note 6)		12,663,200 338,351,161		11,250,725
Bonds payable, net - noncurrent (Note 6) Deferred revenue - rent		1,280,531		351,853,632 4,369,946
Deletted teveride - terit		1 200 3331		4,309,940
Deferred revenue (Note 2)		, ,		5 228 971
Deferred revenue (Note 2)		7,915,923		5,228,971
Deferred revenue (Note 2) Total Liabilities	_	, ,		5,228,971 385,541,531
Total Liabilities		7,915,923		
,	_	7,915,923		
Total Liabilities Net Assets		7,915,923 368,751,465	_	385,541,531
Total Liabilities Net Assets Without donor restrictions		7,915,923 368,751,465 33,790,137		385,541,531

The accompanying notes are an integral part of these financial statements.

GEORGIA TECH FACILITIES, INC. STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEARS ENDED JUNE 30, 2020 AND 2019

	Without Donor <u>Restrictions</u>	With Donor Restrictions	2020 <u>Total</u>	Summarized Financial Information 2019 (Note 10)
Support from affiliates - rent	\$ 13,526,581	\$ -	\$ 13,526,581	\$ 13,506,475
Support from affiliates - other	354,125	-	354,125	524,505
Grant revenue		-		571,661
Interest income	456,577	-	456,577	600,851
Management fees	363,056	-	363,056	594,896
Other revenue	22,831	- (4 755 047)	22,831	-
Net assets released from restriction (Note 8)	1,755,247	(1,755,247)		
Total Revenues	16,478,417	(1,755,247)	14,723,170	15,798,388
Program expense:				
Interest expense (Note 2)	10,123,422	-	10,123,422	11,832,439
Depreciation (Note 4)	736,943	-	736,943	-
Broker fees	68,270	-	68,270	-
Trustee fees	16,942	-	16,942	25,657
Rent - ground lease, electrical substation (Note 5)	193,750	-	193,750	193,750
Insurance and bonding	572,070	-	572,070	495,961
Donation expense (Note 7)	1,385,946	-	1,385,946	1,931,061
Miscellaneous fees	36,258		36,258	30,274
Total Program Expense	13,133,601		13,133,601	14,509,142
General and administrative expense:				
Supplies and materials	10,207	-	10,207	12,724
Insurance and bonding	20,217	-	20,217	20,158
Reimbursed administrative costs and				
salaries - Georgia Tech	80,240	-	80,240	78,598
Professional fees	96,189		96,189	161,444
Total General and Administrative Expense	206,853		206,853	272,924
Total Expenses	13,340,454		13,340,454	14,782,066
Loss on extinguishment of debt (Note 6)	38,846		38,846	18,211
Increase (decrease) in net assets	3,099,117	(1,755,247)	1,343,870	998,111
Net assets, beginning of year	30,691,020	9,692,846	40,383,866	39,385,755
Net assets, end of year	\$ 33,790,137	\$ 7,937,599	\$ 41,727,736	\$ 40,383,866

GEORGIA TECH FACILITIES, INC. STATEMENT OF CASH FLOWS YEARS ENDED JUNE 30, 2020 AND 2019

		<u>2020</u>		<u>2019</u>
Cash Flows from Operating Activities:	•	4 0 40 0 70	•	000 111
Increase in net assets	\$	1,343,870	\$	998,111
Adjustments to reconcile increase in net assets to				
net cash provided by operating activities: Depreciation		736,943		
Amortization of bond issuance and other financing costs and discount		2,202,334		2,281,136
Amortization of bond premium costs		(2,025,401)		(1,652,564)
Loss on extinguishment of debt		38,846		18,211
Changes in operating assets and liabilities:		00,010		10,211
Due to (from) related parties		1,971,187		(1,296,552)
Contribution receivable - affiliates		592,876		573,779
Note receivable		589,720		567,835
Investment in sales-type leases		6,961,973		12,596,194
Prepaid ground lease		193,750		193,750
Prepaid expense		(20,334)		(2,258)
Accrued bond interest		85,815		(84,134)
Accounts and contract retainage payable		(1,458,744)		(2,446,464)
Due to related party		170,315		(1,034,347)
Deferred revenue - rent		(3,089,415)		1,546,615
Deferred revenue		2,686,952		1,992,977
Net Cash Provided by Operating Activities		10,980,687		14,252,289
Cash Flows from Investing Activities:				
Additions to capitalized development costs, net		(34,131,359)		(37,125,088)
Net Cash Required by Investing Activities		(34,131,359)		(37,125,088)
Cash Flows from Financing Activities:				
Repayments of bonds payable		(10,553,000)		(15,195,590)
Proceeds from bonds payable, net		81,564,146		111,219,479
Bond redemption		(82,371,264)		-
Reimbursement of bond issuance costs		(02,37 1,204)		79,326
Payments of bond issuance and other financing costs		(945,657)		
Net Cash Provided (Required) by Financing Activities		(12,305,775)		96,103,215
Net Gasii i Tovided (Nequired) by i manding Activities		(12,000,770)		00,100,210
Net Increase (Decrease) in Cash and Cash Equivalents, Capital Reserve				
Funds, and Restricted Cash,		(35,456,447)		73,230,416
Cash and Cash Equivalents, Capital Reserve Funds, and Restricted Cash,				
Beginning of Year		141,623,821		68,393,405
Cash and Cash Equivalents, Capital Reserve Funds, and Restricted Cash,				
End of Year	\$	106,167,374	\$	141,623,821
(Continued)				
(Continuou)				

The accompanying notes are an integral part of these financial statements.

GEORGIA TECH FACILITIES, INC. STATEMENT OF CASH FLOWS YEARS ENDED JUNE 30, 2020 AND 2019

(Continued)

Statement of Financial Position:	<u>2020</u>		<u>2019</u>
Cash and cash equivalents	\$ 11,107,968	3 \$	8,923,964
Capital reserve funds	7,915,923	3	6,827,237
Restricted cash - projects	2,508,933	3	8,531,119
Restricted cash - bond proceeds	84,634,550) _	117,341,501
	\$ 106,167,374	<u>\$</u>	141,623,821
Supplemental Disclosures of Cash Flow Information			
Cash paid during the year for interest	<u>\$ 10,418,688</u>	<u>\$</u>	10,664,590

Non Cash Operating and Investing Activity

For the year ended June 30, 2020 and 2019, cash flows from investing activities do not include purchases and capitalized interest of \$7,710,444 and \$10,805,437, respectively, as the corresponding invoices were included in accounts and contract retainage payable and accrued bond interest.

Non Cash Financing Activity

During the year ended June 30, 2020, the Organization refinanced Series 2007A and Series 2009B-1 and issued Series 2019A - North Avenue Apartments bonds and, as a result, capitalized bond issuance costs of \$495,247 which were paid through borrowings under the financing agreement. The bonds were issued at a premium in the amount of \$9,539,966. Bond issue cost and premium are included in bonds payable, net on the accompanying Statement of Financial Position and further described in Note 6.

During the year ended June 30, 2020, the Organization refinanced Series 2009A and issued Series 2019B - Electrical Substation bonds and, as a result, capitalized bond issuance costs of \$450,410 which were paid through borrowings under the financing agreement. The bonds were issued at a premium in the amount of \$6,354,180. Bond issue cost and premium are included in bonds payable, net on the accompanying Statement of Financial Position and further described in Note 6.

During the year ended June 30, 2019, the Organization issued \$96,655,000 of Series 2019 - Campus Center bonds and, as a result, capitalized bond issuance costs of \$1,277,997 which were paid through borrowings under the financing agreement. The bonds were issued at a premium in the amount of \$15,842,476. Bond issuance cost and premium are included in bonds payable, net on the accompanying Statement of Financial Position and further described in Note 6.

During the year ended June 30, 2019, the Organization had a change in accounting principle that resulted in an adjustment to net assets, beginning of the year, of \$46,104,126. This net adjustment resulted in non-cash activity of \$3,379,782 and \$1,274,513 being excluded from amortization of bond issuance cost and bond premiums, respectively.

NOTE 1 – NATURE OF ORGANIZATION

Organization

Georgia Tech Facilities, Inc. (the "Organization") was incorporated as Georgia Tech Foundation Facilities, Inc. in the State of Georgia in 1985 as a not-for-profit corporation. The Organization dropped "Foundation" from its name in 1999 to highlight that it is separate from and not affiliated with the Georgia Tech Foundation, Inc. (the "Foundation"). The purpose of the Organization is to construct buildings and other facilities as appropriate to meet the needs and goals of the Georgia Institute of Technology ("GIT" or "Georgia Tech"). Funding for construction is obtained by the Organization from contributions or from financing with debt service funded by support from various sources.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting and Presentation

The Organization follows accounting standards set by the Financial Accounting Standards Board ("FASB"). The FASB sets accounting principles generally accepted in the United States of America ("GAAP").

Financial Statement Presentation

Net assets, along with revenues, expenses, gains and losses, are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

- <u>Net Assets Without Donor Restrictions</u> Net assets that are not subject to donorimposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization.
- Net Assets With Donor Restrictions Net assets subject to donor-imposed restrictions.
 Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that such resources be maintained in perpetuity. The Organization did not have any net assets that were perpetual in nature as of June 30, 2020 and 2019.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions Received

The Organization accounts for contributions received, including grant revenue, in accordance with GAAP. Under GAAP, contributions and unconditional promises to give are required to be recognized as revenue in the period received at their fair value. If the contribution or grant revenue received has a right of return or release of funds and a barrier, then the amount is not included in revenue until the barriers have been overcome. All promises to give and gifts received were donated by other cooperative organizations of GIT. These amounts were restricted by the donors to be used for projects administered by the Organization.

Support From Affiliates – Rent

The Organization recognizes facility rental revenue as it accrues. Rental payments received in advance are deferred until earned.

Repair and Replacement Revenue

The Organization considers amounts received for major repairs and replacement to be a non-lease component. These amounts are recorded as deferred revenue when received. At the time a tenant improvement is made, the performance obligation has been satisfied by the Organization and revenue is recognized. As of June 30, 2020 and 2019, deferred revenue related to material and replacement revenue ("MRR") recorded within the Statement of Financial Position is \$7,915,923 and \$5,228,971, respectively. During the year ended June 30, 2020 and 2019, the Organization performed work related to MRR totaling \$1,385,945 and \$217,460, respectively, which is recorded within Support from Affiliates – Rent in the accompanying Statement of Activities and Changes in Net Assets.

Estimates and Assumptions

The Organization uses estimates and assumptions in preparing financial statements in accordance with GAAP. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Cash and Cash Equivalents

The Organization considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Capital Reserve Funds

Capital reserve funds relate to certain lease agreements which require the Organization to transfer specified amounts to a separate account which can be used only for specific purposes related to certain property leased by the Organization. Capital reserve funds on the Statement of Financial Position for the North Avenue Apartment Complex, the Molecular Science and Engineering building, the Carbon Neutral Energy Solutions, the Electrical Substation, the Living Building @ Georgia Tech, and the Campus Recreation Center are included in deferred revenue until utilized for repairs and replacements.

Restricted Cash - Projects

Restricted cash - projects are identified as funds received from outside sources that are internally restricted for specific projects. A summary of restricted cash - projects at June 30 as follows:

	<u> 2020</u>	<u> 2019</u>
The Living Building	\$ 2,508,933	\$ 7,978,121
Georgia Tech Athletic Association	 _	 552,998
-	\$ 2,508,933	\$ 8,531,119

Restricted Cash – Bond Proceeds

Restricted cash - bond proceeds are identified as funds received from the issuance of bonds and are restricted for specific projects as stated in the related bond offering documents. Bond proceeds are required to be maintained in separate accounts. At June 30, 2020 and 2019, these funds relate to the Series 2018 – Dalney Street Parking Deck and Office Building and Series 2019 – Campus Center bonds and are to be used for the construction of these buildings as described in Note 6.

Long-Lived Assets

Gifts associated with the construction of long-lived assets are reported as restricted support and are released as expenses are incurred. Buildings are depreciated on a straight-line basis over a useful life of 30 years or the lease term.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Bond Issuance and Other Financing Costs

Bond issuance costs and the related discounts are amortized over the period the bonds are outstanding using the effective interest method. In addition, during 2014, the Organization incurred \$26,505,250 to terminate two swaption agreements as part of the related refinancing of two bonds payable. Amortization related to bond issuance costs and related discounts, including swaption termination fee, is recorded within interest expense on the accompanying Statement of Activities and Changes in Net Assets and totaled approximately \$2,281,000 and \$2,641,000 for the years ended June 30, 2020 and 2019, respectively.

Construction in Progress

The Organization records capitalized development costs for construction expenditures and capitalized interest related to uncompleted construction projects. As of June 30, 2020 and 2019, the amounts capitalized were \$32,577,520 and \$55,964,912, respectively.

Interest expense capitalized for the years ended June 30, 2020 and 2019 totaled approximately \$2,718,000 and \$1,143,000, respectively.

Fair Value of Financial Instruments

Cash and cash equivalents, restricted cash, receivables, and accounts payable are carried at amounts which approximate their fair value due to the short-term nature of these instruments. Bonds payable are carried at the amount owed, less the discount or plus the premium, which approximates fair value.

Subsequent Events

Management has evaluated subsequent events through the date of this report, the date the financial statements were issued.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Allocation of Expenses

The Organization includes their expenses on a functional basis within the Statement of Activities and Changes in Net Assets. Program expenses consist mainly of interest expense on properties used in delivering program services. The Organization has minimal expenses that are allocated between program and general and administrative.

Tax Status

The Organization has received a ruling from the Internal Revenue Service that it is exempt from Federal income tax under Section 501(a) as an organization described in Section 501(c)(3) of the Internal Revenue Code.

The Organization annually evaluates all federal and state income tax positions. This process includes an analysis of whether these income tax positions the Organization takes meet the definition of an uncertain tax position under the Income Taxes Topic of the Financial Accounting Standards Codification. The Organization is no longer subject to tax examinations for tax years ending before June 30, 2017.

NOTE 3 – RISKS AND UNCERTAINTIES

The Organization is potentially subject to concentrations of credit risk in its cash and cash equivalents balances. Cash and cash equivalents are held on deposit at various banks, and are insured by the Federal Deposit Insurance Corporation ("FDIC") to a maximum of \$250,000. The Organization at times have amounts on deposit in excess of the insured limits.

The Organization receives significant resources from GIT and related organizations pursuant to various agreements, including a memorandum of understanding between the Organization and GIT. An interruption of this support could cause substantial doubt in the Organization's ability to continue as an independent entity.

The Organization has experienced a disruption in normal business operations caused from COVID-19 during 2020 and subsequent to year-end. The overall impact cannot be determined through the date of this report; however, it is reasonably possible that changes in risks in the near term could occur which could result in a material change to the financial statements.

NOTE 4 – NON-INVESTMENT REAL ESTATE

The Organization's real estate consists of the Habersham Building, which is located on the GIT campus. The building was placed into service in 1997. During the year ended June 30, 2014, the Organization purchased land located at 150 North Avenue in the amount of \$2,760,179. During the year ended June 30, 2020, the Organization capitalized the Living Building @ Georgia Tech and will depreciate it over the life of the lease (20 years). A summary of real estate at June 30 is as follows:

	<u>2020</u>	<u> 2019</u>
Land	\$ 3,358,560	\$ 3,358,560
Building	23,308,277	1,200,000
	26,666,837	4,558,560
Less accumulated depreciation	(1,936,943)	(1,200,000)
	\$ 24,729,894	\$ 3,358,560

The Organization recognized depreciation expense of \$736,943 in 2020. No depreciation expense was recognized in 2019.

NOTE 5 – LEASING ARRANGEMENTS

The Organization's Statement of Financial Position includes Investments in Sales-Type Leases based on the cost of construction. At the inception of the lease, the Organization records the minimum future lease payments receivable and the unearned lease income. Unearned interest income will be recognized as revenue over the life of the lease using the effective interest method which applies a constant rate of interest equal to the internal rate of return on the lease. The components of the net investment in sales-type leases as of June 30 are as follows:

	Minimum		Investment in
	lease payment	Less unearned	sales-type
<u>2020</u>	receivable	income	leases
Bioengineering and Bioscience Building	\$ 11,402,500	\$ (2,002,500)	\$ 9,400,000
Family Housing and Klaus Parking	49,250,000	(13,370,000)	35,880,000
Molecular Science and Engineering Building	102,437,500	(44,679,643)	57,757,857
Electrical Substation and System	44,792,616	(12,197,174)	32,595,442
North Avenue Apartments	56,408,598	(7,761,330)	48,647,268
North Avenue Apartments - Dining	8,560,000	(2,182,977)	6,377,023
Carbon-Neutral Energy Solutions Laboratory	20,139,000	(8,227,039)	11,911,961
Dalney Street Parking Deck and Office Building	61,574,546	(26,436,341)	35,138,205
Total	\$ 354,564,760	<u>\$ (116,857,004</u>)	\$ 237,707,756

NOTE 5 – LEASING ARRANGEMENTS (Continued)

	Minimum	Investment in	
	lease payment Less unearned		sales-type
<u>2019</u>	receivable	income	leases
Bioengineering and Bioscience Building	\$ 12,825,750	\$ (2,495,750)	\$ 10,330,000
Family Housing and Klaus Parking	54,600,000	(15,530,000)	39,070,000
Molecular Science and Engineering Building	107,354,500	(48,209,365)	59,145,135
Electrical Substation and System	61,500,000	(28,118,927)	33,381,073
North Avenue Apartments	68,640,000	(17,020,194)	51,619,806
North Avenue Apartments - Dining	9,996,000	(3,369,798)	6,626,202
Carbon-Neutral Energy Solutions Laboratory	21,021,000	(8,838,968)	12,182,032
Total	\$ 335,937,250	\$ (123,583,002)	\$ 212,354,248

Electrical Substation and System

During the year ended June 30, 2006, in accordance with the terms of the ground lease, the Organization made a payment of \$6,200,000 representing payment for the entire term of the lease. The payment was initially recorded as a prepaid expense and will be recognized as an expense over the life of the ground lease. For the years ended June 30, 2020 and 2019, rental expense under this agreement was \$193,750, and at June 30, 2020 and 2019, the related prepaid expense was \$3,293,750 and \$3,487,500, respectively.

The Living Building @ Georgia Tech

Pursuant to a ground lease dated December 22, 2016, the Board of Regents ("BOR") leased certain land on the GIT campus to the Organization for development and construction of The Living Building @ Georgia Tech. The primary term of the ground lease commences upon issuance of a Certificate of Occupancy and extends through twenty (20) years from the completion of the building. The land, including the building, reverts back to the BOR at the end of the lease term.

On December 22, 2016, the Organization entered into a Rental Agreement with the BOR whereby the Organization agreed to lease The Living Building @ Georgia Tech to the BOR. The initial agreement term commences upon issuance of a Certificate of Occupancy. A Certificate of Occupancy was issued on October 18, 2019. The BOR has the option to annually renew the lease on a year-to-year basis, for twenty (20) consecutive years at an annual rate of \$12, plus an amount for major repair and renovation.

NOTE 5 – LEASING ARRANGEMENTS (Continued)

Dalney Street Parking Deck and Office Building

Pursuant to a ground lease dated March 28, 2018, the BOR leased certain land on the GIT campus to the Organization for development and construction of the Dalney Street Parking Deck and Office Building. The primary term of the ground lease commences upon issuance of a Certificate of Occupancy and extends thirty (30) years from the completion of the building. The land, including the building, reverts back to the BOR at the end of the lease term.

On March 28, 2018, the Organization entered into a Rental Agreement with the BOR whereby the Organization agreed to lease the Dalney Street Parking Deck and Office Building to the BOR. The initial agreement term commences upon issuance of a Certificate of Occupancy. A Certificate of Occupancy was obtained and the lease term commenced on August 8, 2019 and the first rental payment was received in September 2019. The BOR has the option to annually renew the lease on a year-to-year basis, for thirty (30) consecutive years at an annual rate that is sufficient to enable the Organization to pay debt service on the Series 2018 Bonds, as described in Note 6.

Campus Center

On April 17, 2018, the Organization entered into a Rental Agreement with the BOR whereby the Organization agreed to lease the Campus Center to the BOR. The initial agreement term commences upon issuance of a Certificate of Occupancy. A Certificate of Occupancy has not been issued at June 30, 2020. Subsequent to year-end, a Certificate of Occupancy was obtained and the lease term commenced on August 7, 2020. The first rental payment will be received in December 2020. The BOR has the option to annually renew the lease on a year-to-year basis, for thirty-one (31) consecutive years at an annual rate that is sufficient to enable the Organization to pay debt service on the Series 2019 Bonds, as described in Note 6.

Future minimum net amounts receivable under sales-type leases at June 30 are as follows:

2021	\$ 21,955,226
2022	21,964,454
2023	21,966,339
2024	21,983,021
2025	21,978,430
Thereafter	244,717,290
Gross investment in sales-type leases	354,564,760
Less unearned interest income	(116,857,004)
Net investment in sales-type leases	\$ 237,707,756
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NOTE 6 - BONDS PAYABLE

Taxable bonds payable at June 30 consists of the following:

	<u>2020</u>	<u>2019</u>
(b) \$19,015,000 Series 2014B-Molecular Science and Engineering Building bonds, payable in annual interest installments until May 2036 at a rate of 4.73%.	\$ 15,085,000	\$ 15,770,000
Tax-exempt bonds payable at June 30 consists of the following:		
\$24,540,000 Series 2007A-North Avenue Apartments bonds, payable in annual interest installments until June 2032 at a fixed rate of 5.00%.	-	24,540,000
\$19,900,000 Series 2008-Bioengineering and Bioscience Building bonds, payable in annual interest installments until September 2027 at a fixed rate of 3.93%.	9,825,000	10,853,000
\$37,175,000 Series 2009A-Electrical Substation and System bonds, payable in annual interest installments until June 2040 at rates between 3.25% and 5.00%.	-	34,675,000
\$30,580,000 Series 2009B-1-North Avenue Apartments bonds, payable in annual interest installments until June 2032 at rates between 2.50% and 5.00%.	-	22,095,000
\$15,280,000 Series 2009B-2-North Avenue Apartments bonds, payable in annual interest installments until June 2020 at rates between 3.00% and 5.00%.	-	1,410,000
\$27,270,000 Series 2010A-Carbon-Neutral Laboratory/ North Avenue Apartments-Dining Hall/14th Street Building bonds, payable in annual interest installments until June 2041 at rates between 2.00% and 5.00%.	17,840,000	19,010,000
\$10,555,000 Series 2010B-Wardlaw/Habersham/ Success Center bonds, payable in annual interest installments until November 2027 at rates between	. 1 , 0 10,000	.5,510,660
2.00% and 4.00%.	5,415,000	6,005,000

NOTE 6 - BONDS PAYABLE (Continued)

(a) \$57,250,000 Series 2013-Married Family Housing bonds, payable in annual interest installments until November 2029 at rates between 3.00% and 5.00%.	40,010,000	43,400,000
(b) \$56,830,000 Series 2014A-Molecular Science and Engineering Building bonds, payable in annual interest installments until May 2041 at rates between 3.00% and 5.00%.	50,390,000	51,590,000
\$35,360,000 Series 2018-Dalney Street Parking Deck and Office Building bonds, payable in annual interest installments until June 2050 at rates between 3.25% and 5.00%.	35,360,000	35,360,000
\$96,655,000 Series 2019-Campus Center bonds, payable in annual interest installments until June 2052 at rates between 4.00% and 5.00%.	96,655,000	96,655,000
(c) \$37,185,000 Series 2019A-North Avenue Apartment bonds, payable in annual interest installments until June 2032 at a fixed rate of 5.00%.	36,685,000	-
(d) \$28,485,000 Series 2019B-Electrical Substation bonds, payable in annual interest installments until June 2040 at rates between 3.00% and 5.00%.	27,905,000	
Tax-exempt bonds total	320,085,000	345,593,000
Total bonds payable	335,170,000	361,363,000
Less unamortized discount and debt issuance costs Plus unamortized bond issuance premium	(19,471,197) 35,315,558	(21,490,038) 23,231,395
Total bonds payable, net of discount, debt issuance and bond issuance premium	\$ 351,014,361	\$ 363,104,357

NOTE 6 – BONDS PAYABLE (Continued)

During the years ended June 30, 2020 and 2019, the Organization recorded amortization expense associated with the discount and debt issuance costs totaling \$2,202,334 and \$2,281,136, respectively. Amortization associated with the bond issuance premium totaled \$2,025,401 and \$1,652,564 for the years ended June 30, 2020 and 2019, respectively. The amortization expense is included within interest expense in the accompanying Statement of Activities and Changes in Net Assets.

The following represents the mandatory bond principal redemptions on the above bonds payable for the years ending June 30:

2021	\$ 11,579,000
2022	12,571,000
2023	13,160,000
2024	14,880,000
2025	15,582,000
Thereafter	267,398,000
	\$ 335,170,000

(a) <u>Series 2013</u>

In September 2013, the Organization issued \$57,250,000 Series 2013 Refunding Revenue Bonds. The proceeds of the bonds were used to refund the Series 2003 fixed demand bonds and the related interest rate swaption (the "Married Family Housing project") and to pay certain costs of the bonds issuance.

The Organization paid \$10,073,250 to terminate an existing swaption agreement. The purpose of the payment was to exit the existing bonds payable and refinance the bonds with improved terms. The payment and the unamortized portion is included within the unamortized discount and debt issuance costs above and is being amortized over the term of the Series 2013 bonds payable.

(b) Series 2014 A & B

In May 2014, the Organization issued \$75,845,000 Series 2014 A & B Refunding Revenue Bonds. The proceeds of the bonds were used to refund the Series 2004 fixed demand bonds and the related interest rate swaption (the "Molecular Science and Engineering project") and to pay certain costs of the bonds issuance.

NOTE 6 – BONDS PAYABLE (Continued)

(b) Series 2014 A & B (Continued)

The Organization paid \$16,432,000 to terminate an existing swaption agreement. The purpose of the payment was to exit the existing bonds payable and refinance the bonds with improved terms. The payment and the unamortized portion is included within the unamortized discount and debt issuance costs above and is being amortized over the term of the Series 2014 A & B bonds payable.

(c) Series 2019A

In September 2019, the Organization issued \$37,185,000 Series 2019A Refunding Revenue Bonds. The proceeds of the bonds were used to refund the Series 2007A and Series 2009B-1 bonds and to pay certain costs of the bonds issuance. This resulted in a gain on extinguishment of debt of \$181,072.

(d) <u>Series 2019B</u>

In September 2019, the Organization issued \$28,485,000 Series 2019B Refunding Revenue Bonds. The proceeds of the bonds were used to refund the Series 2009A bonds and to pay certain costs of the bonds issuance. This resulted in a loss on extinguishment of debt of \$219,918.

NOTE 7 - RELATED PARTIES

Payment of the principal and related interest and fees on the Series 2010B Bonds has been guaranteed by the Foundation through a Commitment of Support dated as of May 10, 2010. The Foundation is a separate not-for-profit corporation, which was formed in 1932 primarily to receive, manage and disburse funds to support GIT. Certain members of the Board of Directors (the "Board") of the Organization also serve as trustees of the Foundation. The unconditional promise to pay future bond payments from the Foundation is recorded as contributions receivable in the financial statements in accordance with GAAP. The total contribution receivable recorded at June 30, 2020 and 2019 is \$5,448,152 and \$6,041,028, respectively, on the Series 2010B Bonds and is paid according to the debt schedule in Note 6 after the use of any cash held by the Organization. In conjunction with this Commitment of Support, the Organization released from restriction \$592,876 and \$573,779 in fiscal year ended June 30, 2020 and 2019, respectively.

NOTE 7 – RELATED PARTIES (Continued)

On May 1, 2010, the Organization entered into a Construction Loan Agreement for \$5,000,000 with Georgia Advanced Technology Ventures, Inc. ("GATV"), a Georgia non-profit corporation and cooperative organization of GIT, for the renovation of the 14th Street Building. The Organization simultaneously recorded a note receivable from GATV and a corresponding liability for \$5,000,000. During 2012, the Organization satisfied this liability as the renovation of the 14th Street Building was completed. At June 30, 2019, the Note Receivable included for the amount due to the Organization from GATV (including associated interest receivable) was \$589,720 and was received in 2020. The Organization and GATV share common officers.

The Organization entered into a binding MOU with GIT, effective as of March 29, 2017, to confirm their respective responsibilities in connection with financing the design and renovation of the existing Student Center Building on the GIT campus. The Organization is responsible for the financing, design, and construction of the project, in an amount not to exceed \$111,000,000. On May 16, 2017, the Organization signed a DMSA to proceed with the project under the conditions set forth in the MOU. Pursuant to the DMSA, the facilities division of GIT will provide project management services for the project. The Organization will assess a project management fee at three-quarters percent payable from the project fund. In March 2019, Series 2019 bonds for this project were issued for \$96,655,000 (see Note 6).

The Organization entered into an interim DMSA with GATV and GIT, effective as of February 22, 2017 for design, development, and construction of the Cobb County Development Project. The Organization entered into an MOU with GATV and GIT on July 1, 2017 and a DMSA on December 6, 2017 with substantially the same terms as the interim DMSA. Under the agreements, the Organization will be responsible for overall management and contracting; GATV will fund the cost of the project in an amount not to exceed \$42,000,000, including predevelopment work in an amount not to exceed \$1,300,000; and GIT will provide development management services during the pre-development period. At June 30, 2019, the Organization recorded \$2,186,398 related to the aforementioned project within due from related parties in the accompanying Statement of Financial Position that was received in 2020.

NOTE 7 – RELATED PARTIES (Continued)

The Organization entered into an annually renewable Master Project Management Services Agreement with GIT, effective as of July 26, 2017. Under this agreement, GIT will provide project management services for capital improvement projects at North Avenue Apartments being contracted by the Organization. The projects being performed under this agreement during the year ended June 30, 2019, were (i) replacement of a domestic water heater, (ii) replacement of another chiller at North Avenue Apartments (Chiller #2), (iii) replacement of the roof at the North Avenue South Building, and (iv) replacement of a boiler at North Avenue Apartments. For the year ended June 30, 2019, the Organization had a receivable from GIT for \$82,356 related to the South Parking Deck LED lighting project that was received in 2020. For the year ended June 30, 2020, the Organization has receivables from GIT totaling \$45,379 for various projects.

The Organization entered into a DMSA with GTAA and GIT, effective as of July 26, 2017. Under the Agreement, GTFI will be responsible for overall management and contracting; GTAA will fund the cost of the renovation work in an amount not to exceed \$10,000,000; and GIT will provide development management services in connection with the renovation of Russ Chandler Baseball Stadium. For the year ended June 30, 2020, the Organization has a receivable from GIT for \$333,238 related to the project.

The Organization entered into a DMSA with GTAA and GIT, effective as of July 26, 2017. Under the Agreement, GTFI will be responsible for overall management and contracting; GTAA will fund the cost of the renovation work in an amount not to exceed \$4,500,000; and GIT will provide development management services in connection with the renovation of the football locker rooms in the Bobby Dodd Stadium at Grant Field. The project was completed during 2019 and the Organization settled the liability owed to GTAA in the amount of \$1,034,037.

During the year ended June 30, 2020, the Organization donated \$950,565 for the domestic water heater at North Avenue Apartments, \$31,389 for the boiler replacement at North Avenue Apartments, \$227,594 for the North Avenue Apartment South Building roof replacement, and \$176,398 for the Veteran's Resource Center at MSE. These are included as donation expense in the accompanying Statement of Activities and Changes in Net Assets.

During the year ended June 30, 2019, the Organization donated \$770,000 to GIT towards furniture, fixture, and equipment to be used within The Living Building @ Georgia Tech, \$217,460 for the domestic water heater at North Avenue Apartments, and \$943,601 for the Backend – Phase 2 project at Carbon Neutral Energy Solutions. These are included as donation expense in the accompanying Statement of Activities and Changes in Net Assets.

NOTE 7 – RELATED PARTIES (Continued)

Georgia Tech Research Corporation ("GTRC") has provided an Equipment, Facilities and Matching Funds grant for up to \$999,949 from funds it holds for the purpose of expanding or improving the Carbon Neutral Energy Solutions (CNES) building. These funds are to be remitted to the Organization as reimbursement for qualifying expenditures. As of June 30, 2019, the Organization had expended \$571,661. These funds are recorded within Grant Revenue in the accompanying Statement of Activities and Changes in Net Assets. At June 30, 2019, the Organization had recorded \$47,028 related to the aforementioned grant within due from related parties in the accompanying Statement of Financial Position. No funds were expended during 2020 and the due from related party was received.

For the year ended June 30, 2020 and 2019, the Organization has a receivable from GTRC for \$91,107 and \$122,379, respectively, related to the Bioengineering & Bioscience Building lease. This is included as due from related parties in the accompanying Statement of Financial Position.

For the year ended June 30, 2020 and 2019, the Organization charged management fees of \$363,056 and \$594,896, respectively, related to certain of the aforementioned projects.

NOTE 8 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions contain donor-imposed restrictions that permit the Organization to use or expend the donated assets as specified and are satisfied either by the passage of time or by actions of the Organization. Included within net assets with donor restrictions as of June 30, 2020 are restricted project funds with a value of \$2,489,447 and contribution receivable from the Foundation of \$5,448,152. Included within net assets with donor restrictions as of June 30, 2019 are restricted project funds with a value of \$3,651,818 and contribution receivable from the Foundation of \$6,041,028.

Net assets released from donor restriction during 2020, by incurring expenses satisfying the purpose specified by donors totaled \$1,755,247, with \$1,162,371 related to the construction of an education and research facility and \$592,876 related to a gift from the Foundation, restricted for time. Net assets released from donor restriction during 2019 by incurring expenses satisfying the purpose specified by donors totaled \$17,888,584, with \$17,314,805 related to the construction of an education and research facility and \$573,779 related to a gift from the Foundation, restricted for time.

NOTE 9 – LIQUIDITY AND AVAILABILITY

For purposes of analyzing resources available to meet general expenditures for fiscal years 2021 and 2020, the Organization considers cash and cash equivalents and lease receivables that will be collected and available in the following fiscal year for activities that are ongoing and major to the Organization. Financial assets available for general expenditures, within one year are as follows at June 30:

	<u>2020</u>	<u>2019</u>
Cash and Cash Equivalents	\$ 1 1,107 ,968	\$ 8,923,964
Restricted Cash and Capital Reserve Funds	95,059,406	132,699,857
Due from Related Parties	469,724	2,440,911
Contribution and Note Receivable	5,448,152	6,630,748
Investment in sales-type leases	237,707,756	212,354,248
Financial assets at June 30, 2019	349,793,006	363,049,728
Less financial assets not available for expenditures within one year:		
Restricted Cash and Capital Reserve Funds	(95,059,406)	(132,699,857)
Donor Imposed Restrictions for Project Funds	(2,489,447)	(3,651,818)
Contribution and Note Receivable	(5,448,152)	(6,630,748)
Investment in sales-type leases - Noncurrent	(215,752,530)	(190,913,998)
	(318,749,535)	(333,896,421)
Financial assets available to meet cash needs		
for general expenditures within one year	\$ 31,043,471	\$ 29,153,307

The Organization structures its financial assets to be available as its general expenditures, liabilities, and other obligations become due. The anticipated amount to be spent in fiscal year 2021 is approximately \$23,000,000.

NOTE 10 – FINANCIAL INFORMATION FOR 2019

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2019, from which the summarized information was derived.